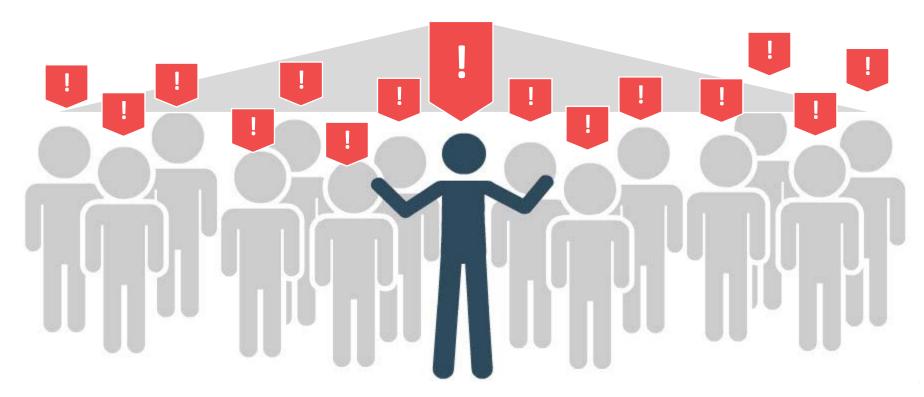






# Not just about the requirements....

It's the mindset.

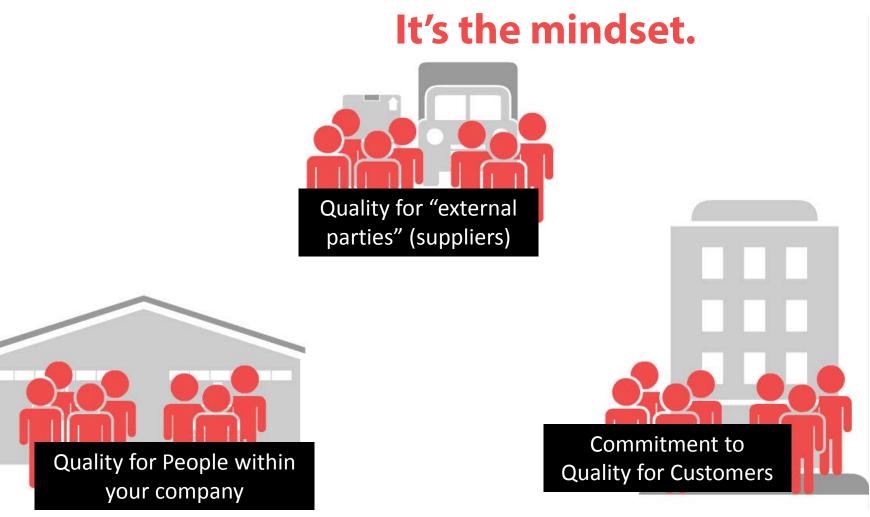


There should be a company-wide commitment/leadership around Quality





# Not just about the requirements....







# Not just about the requirements....

It's the mindset.



Common, standardized processes, across the entire operation





# Not just about the requirements.... It's the mindset.



Fostering traceability throughout the process....



### What did we do?

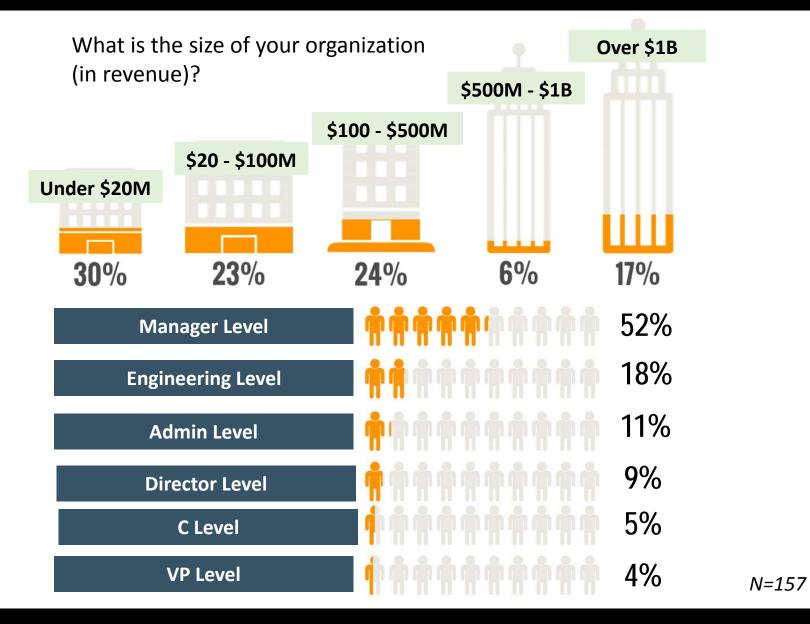
....We asked the market about their mindset on Quality Management...

...specifically around who they are, what drives them, and...

...where technology fits into their world.



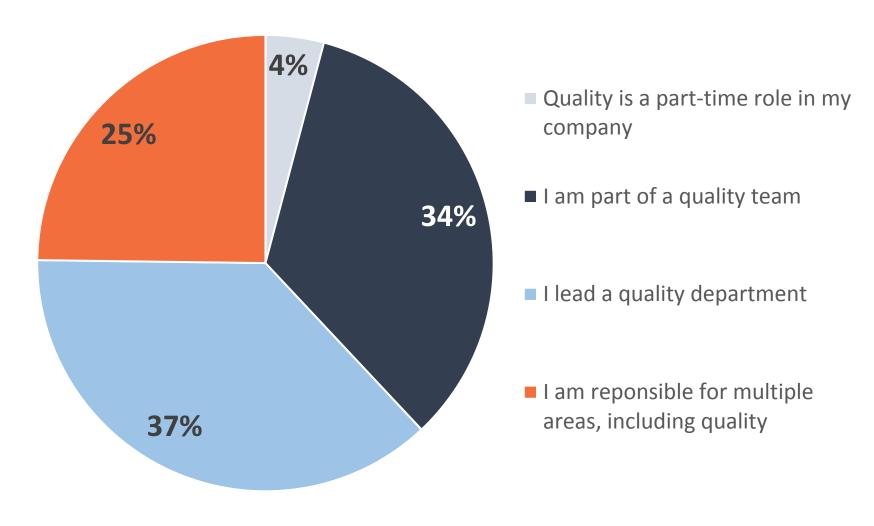








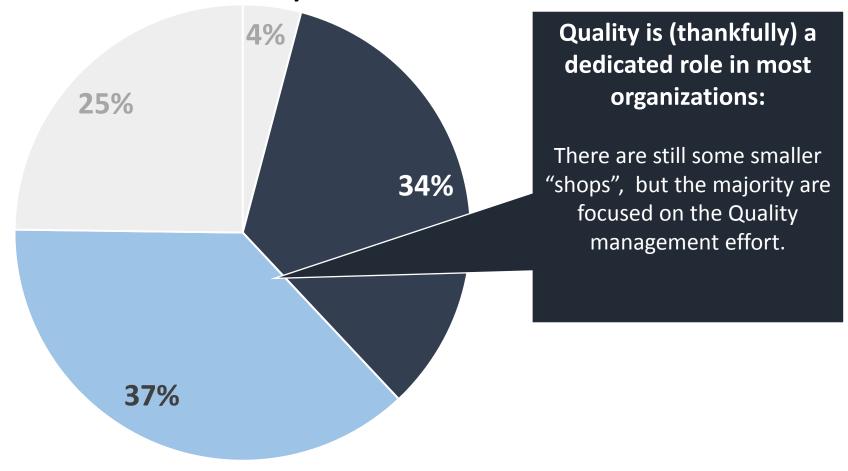
# What is the Quality Role look like?







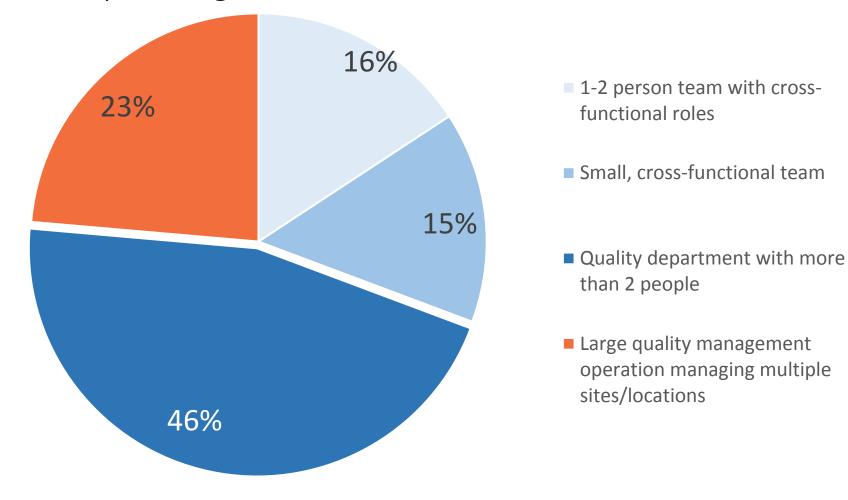
# What is the Quality Role look like?







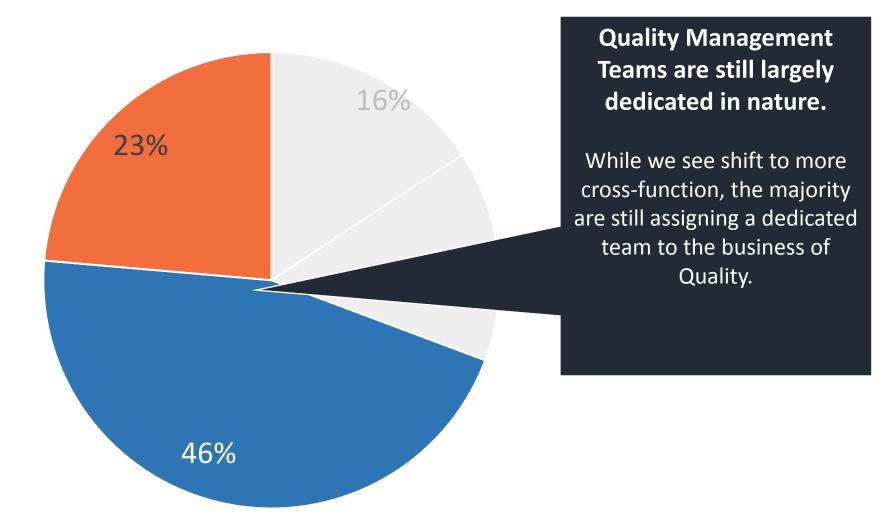
#### How are Quality Management Teams Structured?







#### How are Quality Management Teams Structured?







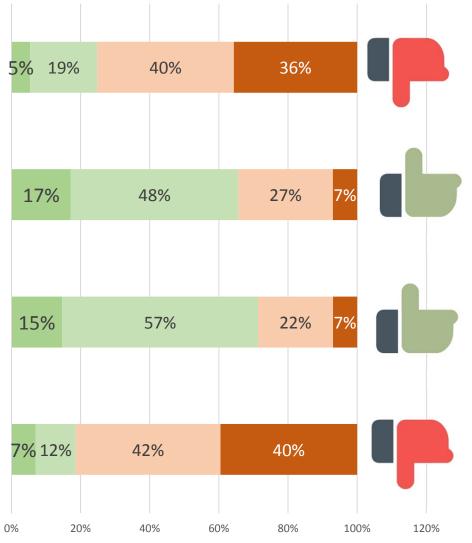
#### How are they investing in Quality Management?

We only invest in quality when there is a serious issue

We continually increase our investment in resources and technology to help automate quality management

We are beginning to increase our investments on quality personnel/resources/training annually

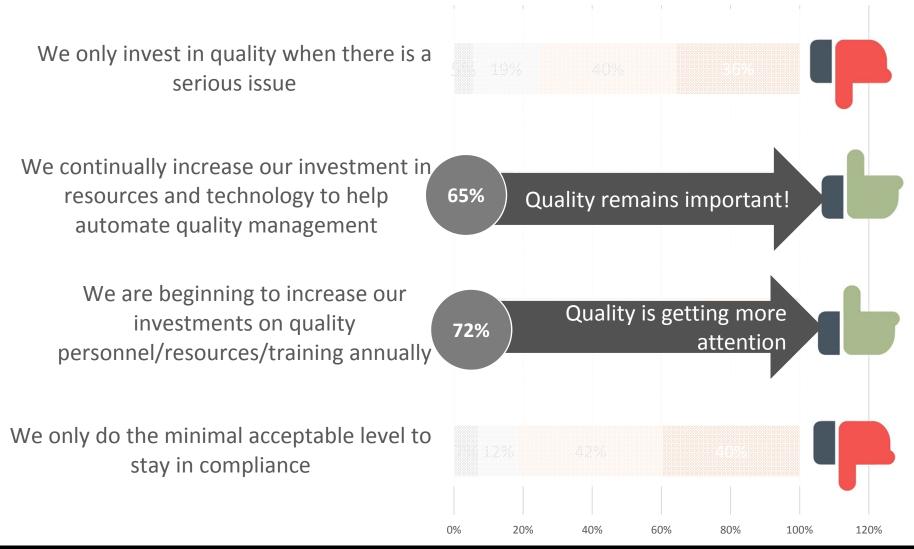
We only do the minimal acceptable level to stay in compliance







#### How are they investing in Quality Management?





similar international

standards



product regulatory

requirements

www.traqpath.com

improvement driven by

quality (e.g. reduce risks

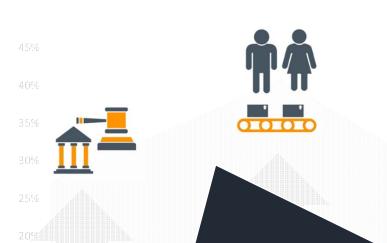
and variations)

operational efficiency

(e.g. reduce costs and

product defects)





What is the primary driver for quality management in your organization?



# It's about getting your house in order and the culture of Quality – productivity First!

Registration similar inte

The majority of organizations are focused primarily on ensuring they are staying compliant with their standards and regulatory, while satisfying the customer needs. Productivity, efficiency come first; Improvement and Operational Excellence can only come AFTER you have satisfied these elements.





### Voice of the Market on Goals and Drivers

"Our goal is around getting everyone in the organization to own the responsibility of product quality."

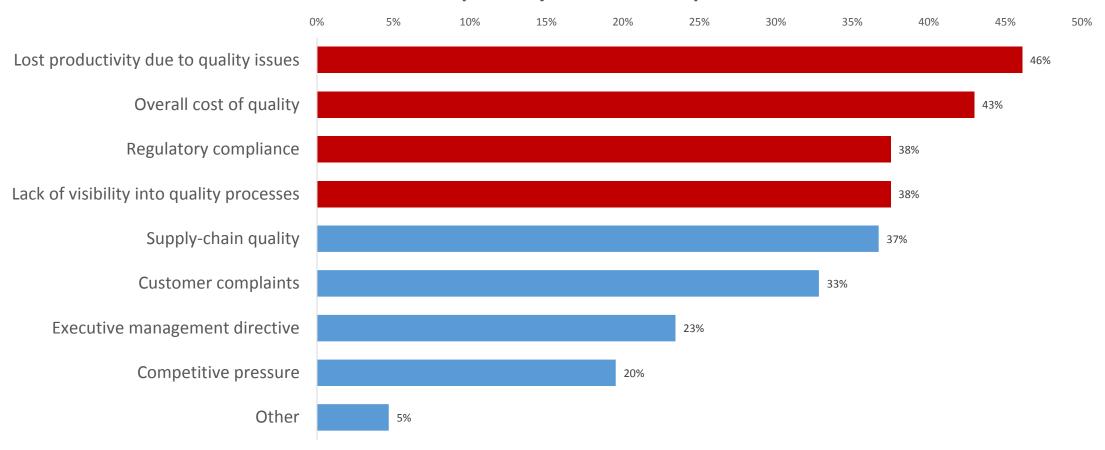
Supports the mindset shift!

"We are continually looking to improve employee knowledge in Quality."



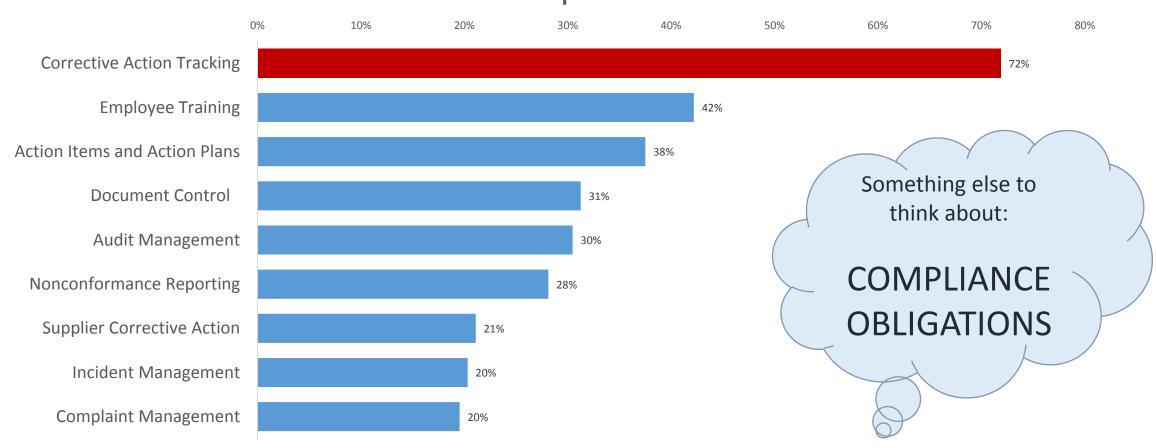


# What are the biggest challenges facing your organization related to quality and compliance?





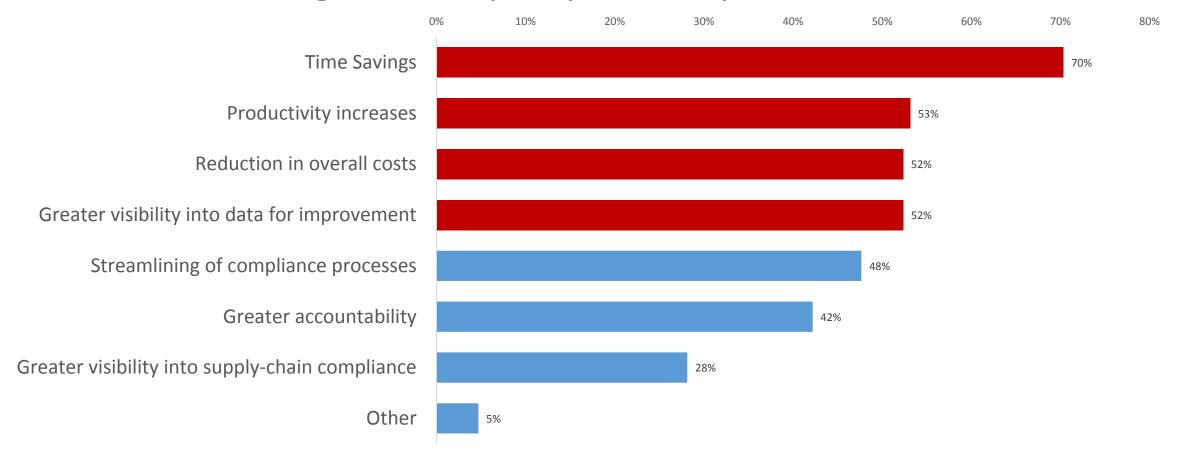
# What processes are most critical to maintaining quality and compliance?





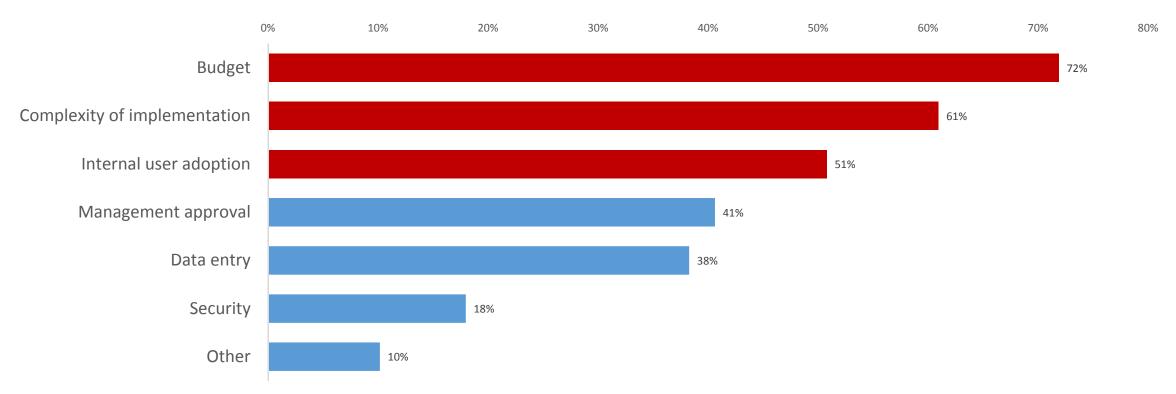


# What business value do you expect from automating the management of quality and compliance events?





# What are the biggest obstacles to using automated software tools for managing quality, and compliance events?







# So what is the temperature here?

#### **CHALLENGES:**

Lost Productivity
Cost of Quality
Staying Compliant
Visibility into the Process

# MOST CRITICAL PROCESSES:

Corrective Action Tracking
Consideration of Compliance
Obligations

#### **VALUE EXPECTED:**

Save time
Increase productivity
Reduce Costs
Gain better visibility

#### **BARRIERS:**

Budget Constraints | Complexity of Implementing | User Adoption





# How can we achieve these objectives while overcoming the barriers?

#### **CHALLENGES:**

Lost Productivity
Cost of Quality
Staying Compliant
Visibility into the Process

# MOST CRITICAL PROCESSES:

**Corrective Action Tracking** 

#### **VALUE EXPECTED:**

Save time
Increase productivity
Reduce Costs
Gain better visibility

#### **BARRIERS:**

Budget Constraints | Complexity of Implementing | User Adoption

**Productivity Hacking** 



KETCHUP BOTTLE FOR A NO-

MESS EXPERIENCE

Powered by **ETQ** 

MOUSE

will keep a button from unraveling

USE A CCLEAND DUSTPANTO FILLA CONTAINER THAT





**DOESN'T FIT IN THE SINK** 



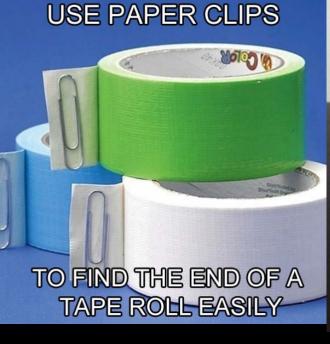
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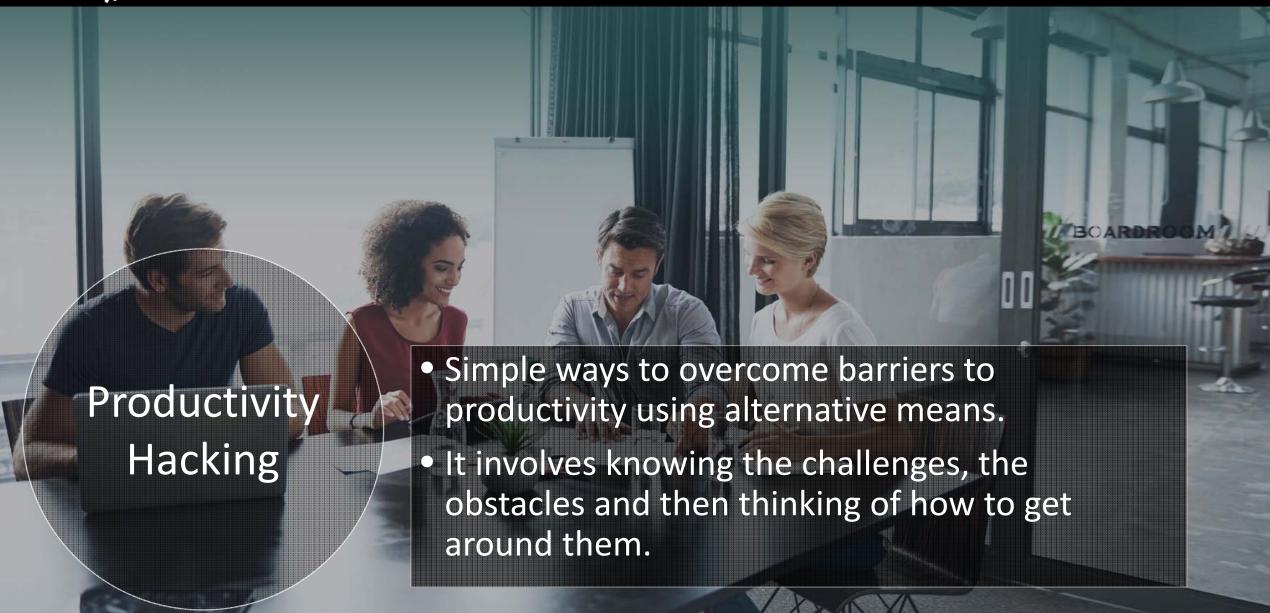


Quick and easy thome speaker







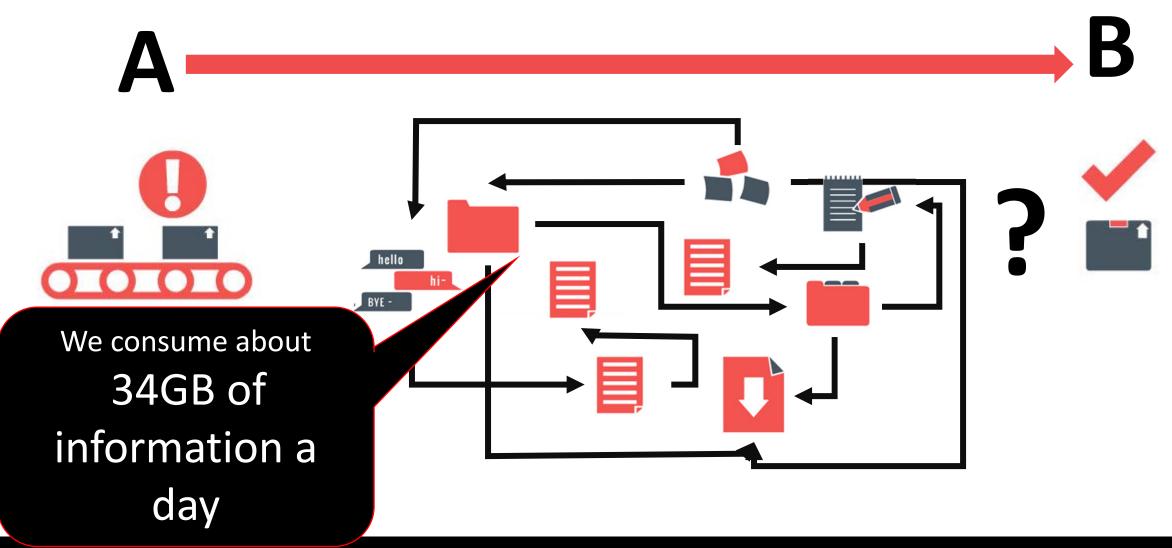






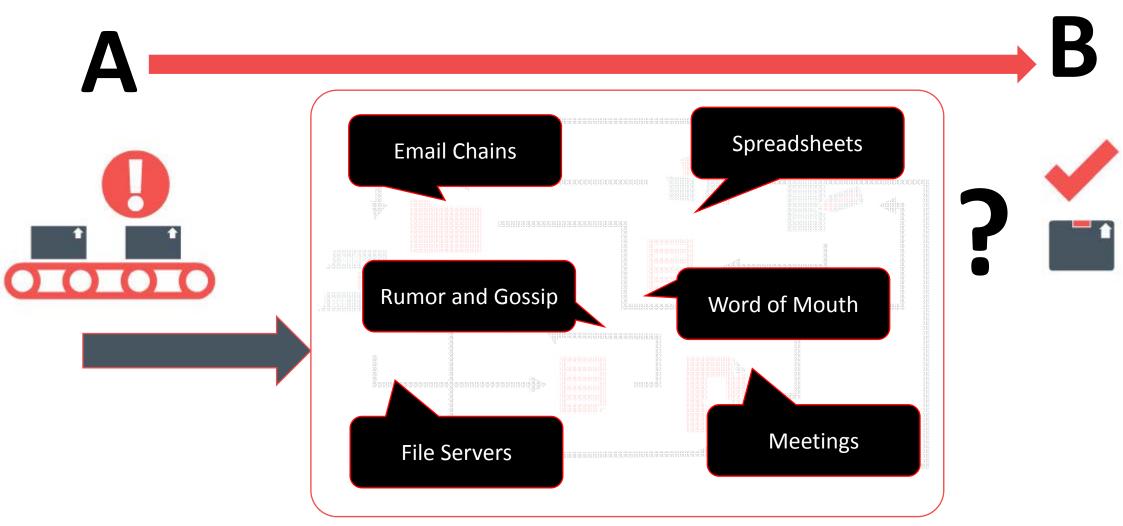


Are we making it too hard on ourselves when tracking Compliance?



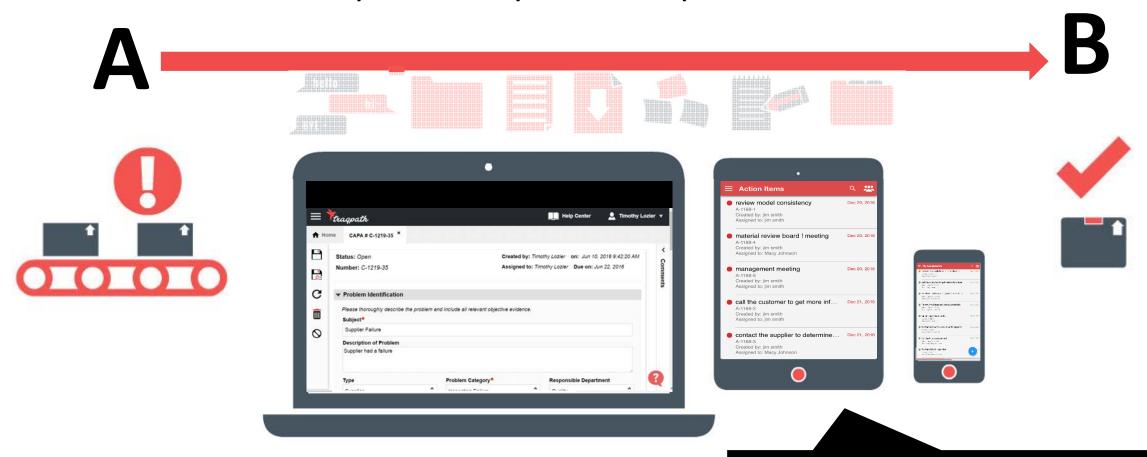


Challenge: The conversations around compliance are disparate!





### Keep it Simple; keep it central!



One place to track EVERYTHING for Compliance!







Common, Central "Conversation of Compliance"



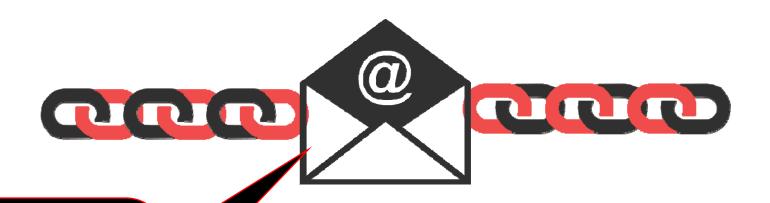








### Challenge of the "Email Chain"



**US** Workers spend

6.3 hours a day

Checking and answering Email 2015 survey of 400 people

Taking communication out of your process causes gaps!





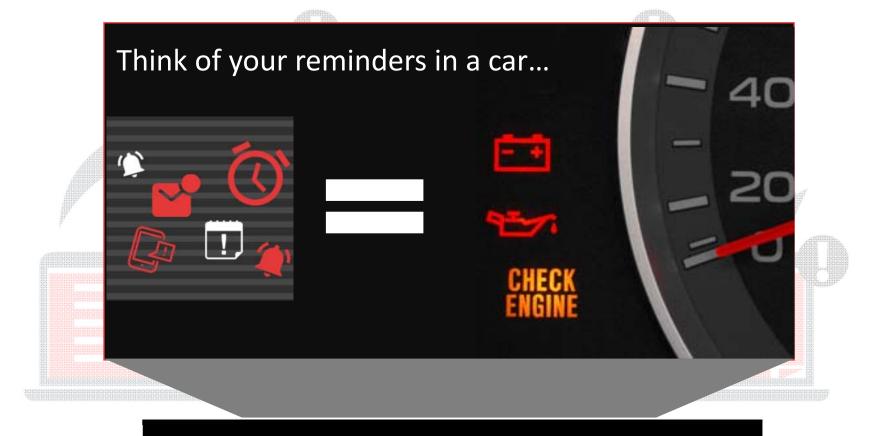
### Notifications breaks the "Chain"



Using Email / Push notifications as a messenger keeps information in your QMS!



### Notifications breaks the "Chain"



Notifications should act as a "Check" to initiate action



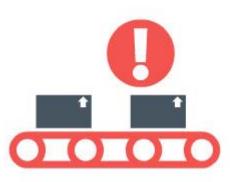




The Culture of Quality Relies on Continuous Improvement







We identify a Quality event We respond to the event We take action to improve







### Challenge in Making Sense of the Data





### Centralize and Report!





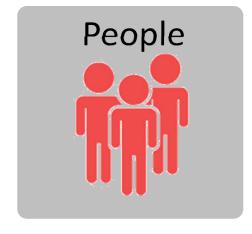
## Culture of Continuous Improvement

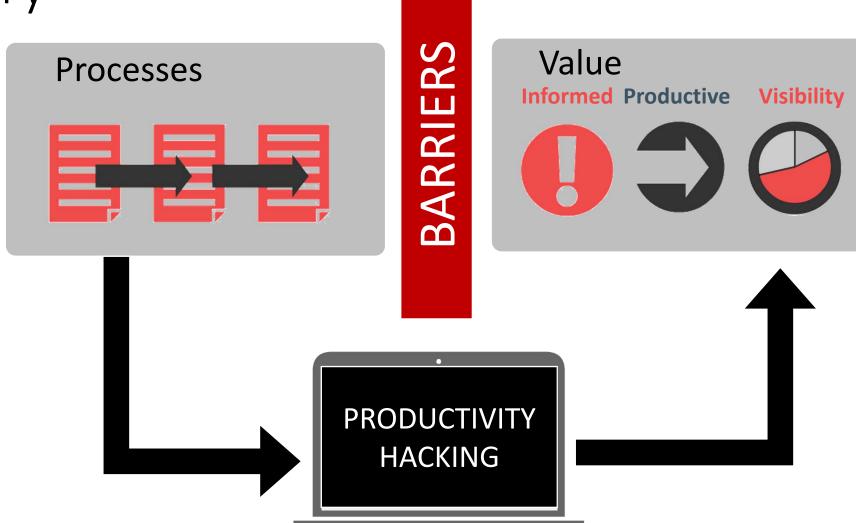




**Improved** 

# Summary





## Summary



- Location: Keep information centralized, common and simple (stay productive)
- Communication: Build a way to keep it "top of mind" and keep coming back to it (save time and effort)
- Reporting: Collect all the data and build relevant reports to the entire organization (gain visibility, reduce costs)
- Enrollment: Keep stakeholders in the loop, and foster a culture of Quality (adoption)



See us next week at



**Booth # 2147**